

## PERSONAL INFORMATION

## Maria Sahakyan

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## WORK EXPERIENCE

1 Sep 2012–Present

### Associate professor

Armenian State University of Economics, Yerevan (Armenia)

Lecturing in HR Management and Labour Economics

1 Sep 2005–Present

### Associate professor

Russian-Armenian University, Yerevan (Armenia)

Lecturing in Managerial Economics and Tourism Clustering Policy

16 Apr 2008–31 Aug 2012

### Chief specialist

Ministry of Economy of the Republic of Armenia, Yerevan (Armenia)

27 Jan 2005–15 Apr 2008

### Junior specialist

National Statistical Service of the Republic of Armenia, Yerevan (Armenia)

## EDUCATION AND TRAINING

15 Jun 2003–15 Jun 2006

### PhD in Economics

Russian-Armenian University, Yerevan (Armenia)

1 Sep 1998–12 Jun 2003

### Diploma with Honour (in the field of Management)

Yerevan State Institute of Economics, Yerevan (Armenia)

## TRAININGS

July 2019–August 2019

### Project Management (Waterfall Approach)

International Academy of Business (Armenia)

3 June 2019–7 June 2019

### Teaching HR Management in Poznan University of Economics Erasmus + Teaching Staff Mobility (Poland)

9 April 2018–13 April 2018

### Teaching Career Management in School of Economics and Management of Public Administration in Bratislava Erasmus + Teaching Staff Mobility (Slovakia)

9 May 2016–13 May 2016

### International Training Week in BUT (Erasmus + Teaching Staff Mobility)

Bialystok University of Technology, Bialystok (Poland)

5 Sep 2005–20 Sep 2005

### Training on "Product Management"

## PERSONAL SKILLS

Mother tongue(s) Armenian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	B2	B2	B2
Russian	C2	C2	C2	C2	C2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

**Organisational / managerial skills** Excellent team-leading skills gained as a responsible for Student Scientific Society at Armenian State University of Economics  
 Good organisational skills gained as a supervisor of the Master degree program in Tourism Management at Russian-Armenia (Slavonic) University

## Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Independent user	Independent user	Independent user	Independent user

Digital competences - Self-assessment grid

**Other skills** From October 2016 to May 2017 took part in a scientific research group named "New Silk Road and the Opportunities for Armenia" at the Russian-Armenian University financed by the subsidy of the Ministry of Education and Science of the Russian Federation.

## ADDITIONAL INFORMATION

### Publications

1. THE FORMATION AND DEVELOPMENT OF TOURIST CLUSTERS: CASE OF POLAND AND ARMENIA, Marketing and Management of Innovations Issue 1, 2019 (<http://doi.org/10.21272/mmi.2019.1-02>) pp. 21-33. (Article in English with co-authors)
2. Conceptual Model of a Tourism Cluster in Armenia, Barometr Regionalny Tom 16 nr 3, 2018, ([http://br.wszia.edu.pl/zeszyty/pdfs/br53\\_03sahakyan.pdf](http://br.wszia.edu.pl/zeszyty/pdfs/br53_03sahakyan.pdf)) pp 27-34. (Article in English with co-authors)
3. Development of Regional Economy as a Factor of Reducing Emigration and Increasing the Welfare of the Population of the Countries with Transition Economies, Entrepreneurship and Management (Przedsiębiorczość i Zarządzanie - Społeczna Akademia Nauk), (PRZEDSIĘBIORCZOŚĆ I ZARZĄDZANIE 2018 Wydawnictwo SAN | ISSN 2543-8190, Tom XIX | Zeszyt 3 | Część I | ss. 217-228, Warsaw, Poland. pp 217-228. (Article in English with co-authors)
4. Development Trends and the Challenges of Employment in Tourism Sphere in the Republic of Armenia, Ninth Annual Scientific Conference (3-8 December 2014). Collection of articles: Social and Human Sciences. Part II - Yerevan: Publishing house of the RAU, 2015 (Article in Russian)
5. The Possibilities of Formation of Tourism Clusters in the Republic of Armenia, Knowledge Economy: Strategic Issues and Solutions: materials of VII International scientific- practical Conf. / Executive Editor V.V Ermolenko, M.R. Zakaryan. – Krasnodar, Russian Federation: Kuban State University, 2015. -4 2 2 p., PP. 324-331 (Article in Russian)
6. University-Employer Social Cooperation, ASUE 25th Scientific Conference "Knowledge, innovation and

# Curriculum Vitae

- development" November 2015, Armenia (Article in Armenian)
7. The Issues of Employment in the Sphere of Tourism in the Republic of Armenia, The sixth Annual conference of RAU ( December 2014), Yerevan, Armenia (Article in Russian)
  8. The Improvement of Wage Mechanism in Banking Sphere of the Republic of Armenia, Modern Challenges of Development. 24-th ASUE Annual Scientific Conference Materials, 2015, Yerevan Armenia (Article in Armenian)
  9. Investments in Human Capital of Armenia as a basis for Development of Innovative Economy, Knowledge Economy: The Management Problems of Formation and Development: the VI Intern. scientific-practical. Conf. / Executive Editor V.V Ermolenko, M.R. Zakaryan. – Krasnodar, Russian Federation: Kuban State University, 2014. -405 p., PP. 146-153 (Article in Russian)
  10. The Analysis of the Problems of Employment in the Republic of Armenia and the directions of their Solving, ASUE, Bamber 2(34), Yerevan, Armenia, PP. 104-112 (Article in Armenian)
  11. Modern Problems of Migration Management in Armenia and its Influence on the Formation of an innovative economy, Modern problems of Innovation Economy in Developing Countries ": the International Scientific and Practical Conference (17-18 October 2013). Collected articles Part 1- Yerevan, Armenia: Publishing house of the RAU, 2014. - 328s. PP. 179-187(Article in Russian)
  12. Potential for Innovative Educational Clusters in the Republic of Armenia and their role in the modern global economy, Regional Sector of Knowledge Economy: Problems of Theory and formation practice management and development: materials of V Intern. scientific-practical. Conf. / Executive Editor V.V Ermolenko, M.R. Zakaryan. – Krasnodar, Russian Federation: Kuban State University, 2013. -205 p., PP. 183-192 (Article in Russian)
  13. The Competitiveness and Development of the National Economy under the Conditions of Global Economic Crisis, 7th The Annual Scientific Conference (3-7 December, 2012): Collection of articles: Social and Human Sciences. Part 2- Yerevan, Armenia.: Publishing House of the RAU 2013, pp. 364-370 (Article in Russian)
  14. The Methodology of Personal Planning in the Sphere of Tourism, The sixth The Annual conference (5-9 December 2011): Collection of articles: in 2 parts: social sciences and humanities. Part 1 – Yerevan, Armenia: Publishing house of the RAU, 2012. - 399p. PP. 279-288 (Article in Armenian)
  15. Economics and Entrepreneurship in the Sphere of Social-Cultural Service and Tourism, Textbook for Students, Publishing House of RAU, Yerevan: 2010, 153p.
  16. Modelling of Seasonal Fluctuations in Tourism and the Future Trends Forecasting , Problems of Modern Economics: a collection of the 1st International Scientific and Practical Conference. Part 3 / under total. Ed. J.A. Mingaleva, S.S. Chernoff. -Novosibirsk "SIB-PRINT" Publishing House, 2010 , 425p., PP. 328-333 (Article in Russian)
  17. International Competitive Positions of Armenia in the Sphere of Tourism and Its comparative analysis, Armenia. Finance and Economy, 11(111-112) September-October 2009, Yerevan, Armenia, PP. 84-86 (Article in Armenian)
  18. The Analysis of the Possible Direction of Economic Policy in CIS and Developing Countries Under the Conditions of the Global Crisis, The Third Annual Conference (5-10 December 2008). Collection of scientific articles:. Part 1: Social and Human Sciences. - Yerevan: Publishing house of the RAU, 2009. 649p, (Article in Armenian)
  19. The Current Situation of the International Tourism , Development Trends and the Role of Armenia in this Sphere, Armenia. Finance and Economy, 10(99) October 2008, Yerevan, Armenia (Article in Armenian)
  20. The Analysis of the Socio-Economic Situation and the Discovery of Future Trends in of North and Central Asia Region, Armenia. Finance and Economy, 10(99) October 2008, Yerevan, Armenia (Article in Armenian)
  21. The Analysis of Tourism Administration at the Government Level, Armenia. Finance and Economy, 9(73) August 2006, Yerevan, Armenia (Article in Armenian)
  22. The Analysis of the Situation in the Tourism Industry for the Development of an Effective Strategy, Armenia. Finance and Economy, 2(66) February 2006, Yerevan, Armenia (Article in Armenian)
  23. The Evaluation of the Effectiveness of Tourism Management, Armenia. Finance and Economy, 12-13 (60-61) August-September 2005, Yerevan, Armenia (Article in Armenian)
  24. The Trends of Tourism Development Under the Conditions of Modern Globalization, Armenia. Finance and Economy, 8-9 May-June 2005, Yerevan, Armenia (Article in Armenian)